

Berkley Guidebook

Directory of Berkley Businesses

Descriptions • Websites • Contact Information

Welcome to Berkley



“Our Company maintains the same core values that have existed for over 55 years. We offer competitive products delivered with excellent service, through outstanding agents and brokers (our partners) to the ultimate customer, our insured. This is only accomplished by having great employees, who understand that the insurance business is all about trust and fulfilling the promise of coverage.”

We offer nearly 60 specialized insurance providers within the Berkley brand. Each with deep expertise in an industry, product line or region.

This reference guidebook is designed to help agents and brokers identify the right Berkley insurance providers to contact when seeking to establish meaningful new business relationships. It provides a brief description of what each Berkley business does and who to contact to discuss opportunities.

For a more interactive experience based on specific screening criteria, please try our Berkley Locator at berkley.com/businesses.

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the 55+ Berkley insurance businesses serves a niche market and possess specialized knowledge regarding an industry, product or region.

All Berkley businesses listed in this guidebook underwrite on behalf of Berkley member insurance companies. All Berkley member insurance businesses rated by A.M. Best Company are assigned A+ (Superior), Financial Size Category XV ratings. For further details and important legal information, please visit: <http://wrbc.info/Licensing/License.htm>.

Products and services are provided by W. R. Berkley Corporation's subsidiaries and "operating units." Operating units are not typically legal entities, but for marketing purposes may sometimes be referred to individually as "a Berkley company" or collectively as "Berkley businesses."







Berkley Agribusiness offers insurance solutions tailored to the agribusiness and equine markets, focusing specifically on the production, processing, and distribution of grain, seed, chemicals, refined fuels, animal feed; as well as comprehensive equine lifestyle and property coverage. By leveraging our expertise, we deliver adaptive solutions to help companies manage risk and thrive.

www.berkleyag.com / Tyler Engel / (515) 473-3639



Berkley Alliance Managers specializes in professional liability insurance products and services for design professionals, construction professionals, non-medical service professionals and certified public accountants.

Berkley Construction Professional:

www.berkleycp.com / Chris McQueen / (770) 910-1015

Berkley Design Professional:

www.berkleydp.com / Christopher Downs / (650) 801-9096

Berkley Service Professionals:

www.berkleysp.com / Christopher Downs / (650) 801-9096



Berkley Asset Protection was established in 2008 to deliver the industry's most complete and high quality portfolio of specialized insurance products and services designed to protect fine art, jewelry and other high-value, personal and commercial assets.

www.berkleyassetpro.com / Amanda Tropila / (212) 497-3731



Berkley Construction Solutions provides excess liability coverage to residential and commercial contractors on a project or practice basis.

www.berkleycs.com / Erika Cephus / (201) 303-2464



With over 20 years of experience serving the entertainment and sports industry, our focus is designed with your experience at its core. At Berkley Entertainment, we specialize in customizing products and services to address the unique exposures of the entertainment industry. With unparalleled attention to detail and responsiveness, we cater to the fast-paced demands. Our client-focused business model ensures peace of mind and fosters long-term partnerships built on exceeding expectations and providing support.

www.berkleyentertainment.com / Eric Henry / (972) 819-8980



Berkley Financial Specialists provides customized, comprehensive insurance solutions for Financial Institutions, Registered Investment Advisers, Registered Investment Companies, and Insurance Companies, with a range of Primary and Excess Management Liability and Fidelity Bond products. The Berkley Crime division provides crime-related insurance products for commercial organizations, ERISA, financial institutions, and government entities.

www.berkleyfs.com / Tonya Lusk / (866) 539-3995



Berkley Healthcare provides comprehensive primary, excess and reinsurance solutions for medical professional liability, general liability, managed care liability and financial lines of business on both an admitted and surplus lines basis to the spectrum of healthcare providers.

www.berkleyhealthcare.com / Ryan Reeves / (213) 787-2125



Berkley Human Services provides property and casualty insurance coverages specifically to nonprofit and for-profit human service and social service organizations. We write commercial package, auto and excess insurance coverages nationwide with admitted and non-admitted capabilities (select states). Primary distribution is through a network of retail agents with human and social service expertise.

www.berkleyhumanservices.com / Wade Warden / (888) 762-3083



Berkley Life Sciences offers a comprehensive spectrum of property and casualty products to the life sciences industry on a global basis, including primary and excess liability coverage and commercial insurance. We serve pharmaceutical and biologic/biotech companies, medical device companies, dietary supplement manufacturers, medical and research software developers, contract service organizations, research institutions and organizations, and related businesses.

www.berkleyls.com / Lisa Krist / (877) 427-5595



Berkley Luxury Group offers tailored, all-inclusive insurance solutions for luxury condo, co-op and rental properties, class "A" office buildings and fine dining restaurants.

www.berkleyluxurygroup.com / Justin Lash / (615) 898-9231



Berkley Offshore Underwriting Managers is a specialist global underwriter of energy and marine risks. Their three divisions provide specialty insurance products in the energy upstream, energy liability and marine sectors.

www.berkleyoffshore.com / Erin Moran / (212) 618-2951



Berkley Oil & Gas provides property casualty products and risk services to the United States energy sector. Their customer base includes risks of any size that work in the oil patch, including operators, drillers, geophysical contractors, well servicing contractors, and manufacturers/distributors of oil field products.

www.berkeleyoil-gas.com / Johnathan Toth / (832) 308-6900



Berkley One serves modern and sophisticated individuals and families with expertise, responsive service and coverage for homes, autos, fine art and collectibles, liability, flood, collector vehicles and recreational marine, distributed through select independent agents and brokers.

www.berkeleyone.com / Stacey Silipo / (855) 663-8550



Berkley Prime Transportation focuses on providing primary commercial auto and general liability insurance to standard and preferred risks in the trucking industry with responsive, quality service for agents and customers.

www.berkeleyprimetrans.com / Chris Burbank / (904) 363-8014



Berkley Program Specialists is a program management company offering both admitted and non-admitted insurance programs on a nationwide basis for Commercial Property, Casualty, Inland Marine and Professional Lines to Program Administrators with specialized insurance expertise and distribution. Our book is built around blocks of homogeneous business, or programs, allowing for efficient processes, effective oversight of existing programs and sound implementation of new programs.

www.berkeley-ps.com / Pete Corrigan / (216) 978-1652



Berkley Public Entity provides liability insurance and reinsurance for public entities including municipalities, counties, states, K-12 schools, community colleges, public utilities, transit districts, special districts, and risk sharing groups. Coverages include General Liability, Law Enforcement Liability, Public Officials Liability, School Board Liability, Employee Benefits Liability, Employment Practices Liability, Auto Liability, and Sexual Misconduct Incident Liability.

www.berkeleypublicentity.com / John Forte / (844) 972-2736



Berkley Renewable Energy understands the unique risks associated with renewable customers—targeting domestic onshore, wind, solar, biomass, hydro and geothermal operations. This includes contractors performing installation, maintenance, inspection and testing and select operators and project owners. We contract directly with agency experts in the renewable industry and offer specialized coverages, risk control services, and expert claims management.

www.berkeleyrenewable.com / Johnathan Toth / (832) 308-6900



Berkley Risk is a specialty monoline workers compensation aggregator in niche, under-served classes and provides program management services for a broad range of group and individual self-insureds including public entity pools, professional associations, and captives.

www.berkeleyrisk.com / Steve Hammarsten / (612) 766-3347



Berkley Technology Underwriters is a global insurance provider, offering property, casualty, professional and cyber insurance coverage for technology firms and businesses with technology exposure.

www.berkeley-tech.com / Brent Dingel / (612) 344-4565



For over 80 years, Carolina Casualty has been a premier name in the commercial transportation industry. Carolina Casualty specializes in insurance products and coverages designed exclusively for large fleet trucking and public transportation risks.

www.carolinacas.com / Chris Burbank / (904) 363-8014



Gemini Transportation Underwriters is a national provider of excess liability insurance for various domestic surface transportation industry businesses. We underwrite liability insurance policies for the railroad industry as well as excess liability policies for the trucking, busing and other industries that use rubber-wheeled vehicles for over-the-road use.

www.geminiunderwriters.com / Andrew Gregory / (617) 310-8234



Berkley Accident and Health underwrites accident and health insurance and reinsurance products in four primary areas: medical stop loss, managed care, special risk and group captive. We have a diversified product and service portfolio serving a range of clients from small employers, health care organizations, and membership groups to Fortune 500 companies.

www.berkleyah.com / contact@berkleyah.com / (609) 584-6990



Berkley Cyber Risk provides first and third party cyber coverage for emerging exposures, complemented by pre- and post-breach services.

www.berkleycyberrisk.com / Danielle Dix / (973) 355-8201



Berkley Enterprise Risk Solutions (BERS) provides tailored workers compensation solutions for large employers that generate over \$300k+ in annual premium. We offer guaranteed cost, large deductible and retrospective plans that are customized for each policyholder. Large deductible plans are offered on a bundled or unbundled basis.

BERS will insure policyholders with employee exposures throughout the United States, provided a majority of the exposure is based in California.

www.berkeleyenterpriserisk.com / Hale Johnston / (925) 658-9660



Berkley Environmental builds environmental specialty insurance packages to meet the overall insurance needs of their target environmental service customers. Our underwriting experience, level of customer service, and expertise in the environmental industry is among the best in the business, delivering expert claim and risk management services and insights to their customers.

www.berkeleyenvironmental.com / Chris Delauder / (857) 265-7478



Berkley Fire & Marine Underwriters offers preferred inland marine and commercial property insurance products and services throughout the United States. With the ability to craft customized terms, we provide the most effective protection for those in the construction, logistics, manufacturing and transportation industries.

www.berkleymarine.com / Luis Cruz / (770) 407-0967



Berkley Industrial Comp provides the highest level of experience and expertise to those in the high-hazard sectors by offering mono-line workers compensation coverage.

www.berkeleyindustrial.com / Scott Fink / (205) 874-8232



Berkley
Management
Protection

Berkley Management Protection offers a modular suite of management liability products through the GroveSM, our bespoke and intuitive platform that aligns with our 'Insurance with Ease' value proposition. Our Trellis Management Liability PortfolioSM of coverages include directors and officers, employment practices, fiduciary, cyber, crime and miscellaneous professional liability.

www.berkleympp.com / Charles Thompson / (959) 205-5001



BerkleyNet

Berkley Net Underwriters offers monoline workers compensation for small and medium-sized commercial risks, using a web-based system that allows producers to easily quote, bind and service their workers compensation policies online.

www.berkleynet.com / Anthony Pokorny / (877) 497-2637



Berkley
Product Protection

Berkley Product Protection provides worldwide insurance protection and technical assistance that helps clients with the prevention, management and indemnification of product liability, product recall and contamination events.

www.berkleyppp.com / Tamra Maupin / (415) 417-5950



Berkley
PROFESSIONAL
LIABILITY

Berkley Professional Liability specializes in professional liability insurance for publicly-traded and private entities on a worldwide basis. Its liability coverages includes directors and officers, errors and omissions, fiduciary, employment practices, and sponsored insurance agents' errors and omissions. Berkley Transactional, a division of Berkley Professional Liability, underwrites a full suite of transactional insurance products, including representations and warranties insurance, and tax opinion insurance.

www.berkeleypro.com / Michelle Esposito / (212) 618-2900



Berkley Select

For nearly 30 years, Berkley Select has provided employment practices and executive liability protection to privately held companies and nonprofit organizations as well as professional liability to lawyers, accountants, consultants and allied health professionals. Berkley Select prides itself on innovative solutions supported by industry leading services.

www.berkeleyselect.com / Adam Pietras / (312) 800-6376



Berkley
SMALL BUSINESS SOLUTIONS

Berkley Small Business Solutions works with appointed wholesalers and retailers providing insurance products to small business owners across various industries. We protect small business owners from the unknown so they can focus on growing their business. Our diverse team of dedicated professionals take pride in helping small business owners identify their insurance needs to deliver customized products with a best-in-class experience.

www.berkleysmallbusiness.com / Ronnie Odell / (972) 719-2472



Berkley Surety provides a full spectrum of surety bonds for construction, environmental and commercial surety accounts through multiple distribution channels in the United States and Canada. We balance risk management considerations with a traditional underwriting process in an effort to provide timely and predictable surety solutions.

www.berkleysurety.com:

Contract / Sean Petty / (973) 775-5037

Commercial / Katelyn Lang / (973) 775-5049



With over 35 years of experience in workers compensation insurance, Key Risk offers an extensive range of products and services customized to meet the specific needs of employers within the following specialized verticals and beyond. With a 100% focus on workers compensation, Key Risk integrates creative underwriting, claims excellence, and exceptional responsiveness to ensure an experience that is certain to exceed expectations.

www.keyrisk.com / **Travis Moose / (800) 942-0225**



Midwest Employers Casualty (MEC) offers excess of loss workers compensation insurance coverage to individual self-insured employers, groups of self-insured employers and captives, nationwide. We are committed to providing Best-In-Class Claim expertise and innovative resources that can help insureds reduce their total cost of risk while helping injured workers achieve better outcomes.

www.mecasualty.com / **Renee Lunceford / (636) 449-7022**



Preferred Employers ("Preferred") focuses exclusively on serving the workers compensation insurance needs of California employers. We partners with employers to ensure the highest levels of workplace safety and delivering a gold standard of medical care for employees that get injured on-the-job. Preferred targets a broad spectrum of low-to-medium hazard industries throughout the state.

www.peiwc.com / **Rick Chen / (888) 472-9001**



Admiral Insurance provides excess and surplus lines coverage for commercial risks that generally consist of hard-to-place, specialized risks that involve moderate to high degrees of hazard. Lines of business include general liability, professional liability and excess coverage. Our products are distributed exclusively by wholesale brokers.

www.admiralins.com / Stephen Jones / (856) 429-9200



Berkley Aspire provides excess and surplus lines coverage on a national basis to small to medium-sized insureds with low to moderate insurance risk. Their product lines include primary and excess general liability, property and inland marine. Berkley Aspire serves a limited distribution channel consisting of select Berkley member company appointed retail agents.

www.berkeleyaspire.com / Katie Wilson / (866) 412-7742



Berkley Custom specializes in excess casualty, offering excess liability and umbrella liability with target customers ranging from middle market to Fortune 500 companies, targeting construction, manufacturing, financial institutions, retail, wholesale, public entity and oil & gas (midstream & downstream) companies.

www.berkeleycustom.com / Hue Doan / (312) 615-4648



Berkley Specialty Excess concentrates on more complex, higher risk insureds that require specialized solutions to meet their complicated environmental risk management needs. Tailored environmental products include contractors pollution liability, excess liability, general liability, products pollution liability, professional liability and site pollutions environmental and remediation liability.

www.berkeleyse.com / Shannon Reynolds / (888) 417-9935



Nautilus Insurance Group underwrites excess and surplus lines risks for small to medium-sized commercial risks with low to moderate susceptibility to loss. We write commercial excess and surplus lines business nationwide and admitted lines commercial business in a limited number of states. A substantial portion of Nautilus' business is written through its close, longstanding network of general agents, who are chosen on a highly selective basis.

www.nautilusinsgroup.com | Gina Butchin | (480) 509-6648



Vela Insurance Services specializes in commercial casualty insurance on an excess and surplus lines basis. Our primary focus is providing primary and excess coverage with a focus on construction, manufacturing and service-oriented clients as well as products liability and miscellaneous professional liability coverages distributed through wholesale insurance brokers.

www.vela-ins.com | Lisa Surprenant | (860) 781-6339



Verus Specialty Insurance offers general liability, professional liability and garage coverages for small to mid-sized commercial risks in the excess and surplus lines insurance market through a select group of contracted wholesale brokers.

www.verusins.com / Todd Haring / (804) 525-2805



Excess and Surplus Lines Commercial Property

W/R/B Specialty operates in both New York City and Atlanta, writing a U.S. nationwide book of business across a broad range of occupancy classes, working hard to understand the unique needs of their clients. This is done with empowered underwriting, a fair and efficient claims team and leading wordings and technical backup services to offer their clients a long-term, sustainable product.

www.wrbspecialty.com / Dan Black / (212) 822-3303



Acadia Insurance is a regional property and casualty underwriter that offers a broad portfolio of products to businesses located throughout the Northeast. Working with a network of local independent insurance agents in Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, New York and Vermont, Acadia offers targeted insurance solutions and claims expertise to business customers in many different industries.

www.acadiainsurance.com / Kim Farquhar / (207) 228-1927



Berkley Mid-Atlantic Group (BMAG) provides commercial property casualty coverages to a wide variety of businesses in Delaware, Kentucky, the District of Columbia, Maryland, New Jersey, Ohio, Pennsylvania, Virginia and West Virginia. Focusing on small commercial and middle market accounts, BMAG delivers product and service solutions in more than 1,000 classes of business.

www.wrbmag.com / Susan Hupp / (614) 414-7403



Berkley North Pacific (BNP) is a regional commercial property and casualty insurance provider that offers local underwriting, claims, and risk management services through independent agents in Washington, Oregon, Idaho, Montana, and Utah. BNP provides solutions for a large variety of standard businesses and for specialty organizations such as agribusiness and construction. The BNP home office is in Boise, Idaho, and it has employees located throughout their territory.

www.berkleynpac.com / Steve Ahl / (208) 898-5200



Berkley Southeast provides commercial property and casualty products and services through an exclusive group of appointed independent agents in Alabama, Georgia, North Carolina, South Carolina, Mississippi and Tennessee. We focus on delivering the best overall cost for coverage and claim services for small to mid-sized commercial customers, including those in construction, light manufacturing, hospitality, real estate, retail, service and wholesale industries.

www.berkleysig.com / John Zulueta / (704) 759-7008



Continental Western Group is a Midwest regional property and casualty insurance operation based in Des Moines, Iowa, providing commercial underwriting, claims and risk management services across thirteen states from the Great Lakes to the Rocky Mountains. In addition to offering insurance solutions for a broad array of small to large size businesses, specialty options are available for agriculture, construction, light manufacturing, transportation, volunteer fire departments, rural utilities and wholesale distributors.

www.cwgins.com / Angela Cutler / (515) 473-3011



Berkley Southwest, formerly Union Standard Insurance Group, offers tailored commercial property and casualty services to a wide range of small to medium size commercial entities through independent agents across Arizona, Arkansas, New Mexico, Oklahoma, and Texas. Our core strengths lie in forging strong relationships with our partners for efficient, personalized solutions.

www.berkleysouthwest.com / Dustin Puerner / (972) 719-2400



Berkley Canada provides commercial specialty and accident, health & travel insurance. Our commercial specialty insurance underwriting expertise includes casualty, life sciences, healthcare, technology, construction, professional liability, environmental and executive liability. Berkley Canada works with distributors and broker partners to provide customized group accident, health and travel products and solutions.

www.berkleycanada.com | Catherine Felepchuk | (416) 278-0762



Berkley Europe is comprised of specialist operating units offering a focused range of insurance products to markets in Continental Europe and Nordic countries. In Europe, we write on the paper of W. R. Berkley Europe AG in Liechtenstein.

W. R. Berkley Europe AG in Liechtenstein: Barbara Hirzel | +423 237 27 47

Berkley Deutschland: www.berkleyeurope.com/berkley-deutschland | Jose David Jimenez | +49 221 99386-0

Berkley Schweiz:

www.berkleyeurope.com/berkley-schweiz | Felix Boeni | +41 79 776 42 02

Berkley España: www.wrberkley.es | Carlos Palos | +34 91 449 26 46

Berkley Nordic (Norway):

www.berkleyforsikring.no | Sophia Petterson | +47 23 27 24 00

Berkley Nordic (Sweden):

www.berkleyforsakring.se | Sophia Petterson | +46 8 410 337 00



Berkley Insurance Asia underwrites general insurance business in Asia, including professional liability, specialty casualty, accident and marine business for companies of all sizes, with branches in Hong Kong and Singapore.

www.berkleyasia.com | Shasi Nair | +65 6902 0601



Berkley Insurance Australia underwrites a specialist portfolio of general insurance business in Australia. We provide Professional Indemnity, Management Liability and Public and Products Liability insurance to companies of all sizes from one person consultancies up to and including Australia's largest companies.

www.berkleyinaus.com.au | Chelsea Symons | +61 2 9275 8500



Property, casualty, automobile, surety, group life and workers compensation in Argentina, Brazil, the Caribbean, Colombia, Mexico and Uruguay.

www.berkleylatinoamerica.com | Frederico Fontana | +55 11 3848 8622



W/R/B Underwriting is a specialist insurer based in the heart of the London market, across from Lloyd's of London. Writing through both Syndicate 1967 and on company paper, we provide a comprehensive product offering across the Specialty Property and Specialty Casualty sectors. Our focused approach ensures we provide tailored insurance solutions that meet the specific requirements of our clients, offering them peace of mind so they can perform at their best.

www.wrbunderwriting.com | James Hastings | +44 20 3943 1900



Berkley Re underwrites a broad range of property and casualty reinsurance worldwide including both treaty and facultative reinsurance. Berkley Re operates globally, writing business in North America, Latin America, Caribbean, United Kingdom, Europe, Middle East, Africa, Asia, Australia, and New Zealand.

www.berkleyre.com/northamerica / Dan Westcott / (203) 658-1535

www.berkleyre.com/emea / Clare Himmer / +44 203 943 1010

www.berkleyre.com/asia / Glen Riddell / +61 2 8117 2104

www.berkleyre.com/anz / Glen Riddell / +61 2 8117 2104

www.berkleyre.com/latin-america / Diego Miagro / +54-11-4378-7947



Berkley Re Solutions develops insurance and reinsurance solutions for commercial and personal lines. Their Treaty & Program Division provides casualty reinsurance in the specialty and regional/mutual carrier space. Their Turnkey Solutions Division partners with admitted and E&S carriers, MGA's, Program Administrators and more to provide white-labeled reinsured products: commercial cyber, personal lines cyber, contractors professional liability, employment practices, commercial workplace violence and personal lines violent event.

www.berkleyre.com/solutions / Chris Ellis / (314) 518-4314

Helpful Resources

berkley.com

Learn more about Berkley's insurance and reinsurance offerings.

berkley.com/businesses

Locate Berkley insurance providers based on screening criteria.

